

Policy Type [†]	Definition	Average Cost to Company to Administer	Pros	Cons
Cash Lump Sum	Cash in a pre-determined amount is paid directly to the employee to manage their own move	\$-\$-\$	<ul style="list-style-type: none"> • Simple to administer • Low cost • High employee value proposition for those who prefer to handle most of the move themselves or who can retain any unused funds 	<ul style="list-style-type: none"> • Duty of care issues • Potential for hidden costs in both time and money if things don't go well • Risk that employee doesn't receive all the support they require due to budgetary constraints • Risk of perceived inequity
Managed Cap	Employee has a cash or points budget to spend on relocation services through trusted providers	\$\$ - \$\$\$	<ul style="list-style-type: none"> • Simple to administer • Relatively low cost • Addresses duty of care issues • Employee choice provides relatively high value proposition • Can leverage cutting-edge technology and the power of the crowd 	<ul style="list-style-type: none"> • Potential for 'buyer's remorse' if employee-selected services don't meet expectations • Risk that employee doesn't receive all the support they require due to budgetary constraints • Risk of perceived inequity
Core/Flex	Closer to a traditional assignment / relocation policy with options to provide greater or lesser support.	\$\$ - \$\$\$\$	<ul style="list-style-type: none"> • Provides the business with greater control over spend and customization for the individual • Provides opportunity for greater employee value proposition 	<ul style="list-style-type: none"> • Greater administrative complexity • Risk that employee doesn't receive all the support they require due to budgetary constraints • Risk of perceived inequity
Hybrid	Brings together multiple flexible elements to form a bespoke solution	\$\$\$ - \$\$\$\$\$	<ul style="list-style-type: none"> • Tailored to meet the culture and strategy of the business 	<ul style="list-style-type: none"> • Potential for greater administrative complexity • Pioneers have no benchmark

[†]Assumption that compliance services are provided as standard for each policy type